



Baltic Business Law Conference *2010*

April 29, 2010 /
Nordic Hotel Forum /
Tallinn

Re-birth of Baltic M&A – the driver of new business growth

- Investment potential in the Baltic/Nordic countries – a new awakening
- Main trends in the M&A market
- A glance at the region from western and eastern perspectives
- Insights into the most topical issues, provided by economists, legal professionals, representatives of the State, business practitioners and financial advisors.

Speakers: Juhan Parts, Jan Olsson, Erkki Raasuke, Ulf-Henrik Kull, Henrik Igasta, Viljar Arakas, Gert Tiivas, Aare Tammemäe, Stephen Denyer, Mikhail Kazantsev, Raivo Vare, Joakim Helenius, Fjodor Berman, Urmas Sõõrumaa, Tiit Vähi, Jüri Raidla, Sven Papp, Irmantas Norkus, Girts Lejins.

Programme

9.00 – 9.30	REGISTRATION, MORNING COFFEE	13.00 – 14.00	LUNCH
9.30 – 9.35	Welcome Address <ul style="list-style-type: none">• Jüri Raidla, Managing Partner, Raidla Lejins & Norcou, Estonia	14.00 – 14.30	Status and perspective of development in the Russian economy – focusing on investments abroad <ul style="list-style-type: none">• Raivo Vare, Head of Supervisory Board, Estonian Development Fund
9.35 – 9.50	Opening speech <ul style="list-style-type: none">• Juhan Parts, Minister of Economic Affairs and Communications, Estonia	14.30 – 15.00	Doing business in Russia and CIS countries – lessons and guidelines for foreign investors <ul style="list-style-type: none">• Mikhail Kazantsev, Head of M&A Group, Egorov Puginsky Afanasiev & Partners, Russia
9.50 – 10.20	Reawakening investment potential in the Baltics - a fresh start!?! <ul style="list-style-type: none">• Jan Olsson, Chairman of the Nordic and Baltic Markets Committee, Deutsche Bank AG, London	15.00 – 15.20	COFFEE
10.20 – 10.50	A penetrating glance from Scandinavia – has the market reached its bottom? <ul style="list-style-type: none">• Erkki Raasuke, CFO, Swedbank group, Sweden	15.20 – 16.20	CIS-related investments (presentation + panel) <i>Moderator:</i> <ul style="list-style-type: none">• Jüri Raidla, Managing Partner, Raidla Lejins & Norcou, Estonia <i>Panelists:</i> <ul style="list-style-type: none">• Joakim Helenius, Head of Supervisory Board, Trigon Capital• Fjodor Berman, Head of Management Board, BLRT Grupp• Urmas Sõorumaa, Head of Management Board, U.S. Invest• Tiit Vähi, Head of Supervisory Board, Sillamäe Sadam/Silmet Grupp
10.50 – 11.10	COFFEE		
11.10 – 11.40	A lawyer's perspective – investor hindsight <ul style="list-style-type: none">• Ulf-Henrik Kull, Managing Partner, Roschier, Finland and Sweden		
11.40 – 12.10	Practical interactive insights: recent market shifts <ul style="list-style-type: none">• Sven Papp, Partner, Raidla Lejins & Norcou, Estonia• Girts Lejins, Managing Partner, Raidla Lejins & Norcou, Latvia• Irmantas Norkus, Managing Partner, Raidla Lejins & Norcou, Lithuania	16.20 – 16.50	A gateway between east and west – new opportunities or increasing competition? <ul style="list-style-type: none">• Stephen Denyer, Partner, Allen & Overy, Germany and London
12.10 – 13.00	M&A transactions in the Baltics (presentation + panel) <i>Moderator:</i> <ul style="list-style-type: none">• Sven Papp, Partner, Head of M&A practice group, Raidla Lejins & Norcou, Estonia <i>Panelists:</i> <ul style="list-style-type: none">• Henrik Igasta, Member of the Board, SEB Enskilda• Viljar Arakas, CEO, EfTEN Capital• Gert Tiivas, CEO, East Capital Explorer• Aare Tammemäe, Member of the Board, Redgate Capital	16.50 – 17.30	SUMMARY AND COCKTAILS

